

118 Broadway St, Ste 633

San Antonio, TX 78205

O: 210-319-3193

Capabilities STATEMENT



PRIME
UNIVERSAL GROUP

8(a) / Service-Disabled Veteran-Owned Minority Company

CONUS & OCONUS EPCM, Project Management, Project Controls
Experts and Cleared construction

Introduction

Prime Universal Group LLC, is an 8(a), Service-Disabled, Veteran-Owned, Small Business (SDVOSB) and Minority Business Enterprise (MBE); specializing in individualized project management, project controls and construction services for commercial and Government clients. We have a proven track record of quickly analyzing our clients' business needs and providing comprehensive and cost-effective solutions delivered on schedule.

Established in 2010, Prime Universal's top-tier management team possesses a combined 40 years of experience in US Government contracting. Within just 4 years, our team's institutional knowledge and focus on providing high-quality and best-value services has enabled company growth. Prime Universal Group gains an added edge with teaming efforts in the Department of Defense (DoD), State (DoS) and Energy (DoE) arenas.

Our corporate office in Fort Worth, Texas provides centrally located business functions, and future support offices in Dubai allow us to operate effectively at both Continental United States (CONUS) and Outside Continental United States (OCONUS) project sites.

Core Competencies

REA / Claims: Successfully implemented Prime Universal's REA development process solidified **\$800 million** in budget, totaling an award fee/profit of **\$45+ million** for Dyncorp's LOGCAP IV Project. Prime Universal Group executes detailed project scheduling, scope and cost forensics in order to establish and defend project delays. Prime Universal can assist with litigation support and direct client negotiations.

Scheduling: Our understanding of project requirements and evolving customer priorities and expectations enables us to develop strategic and effective schedules for successful on-time and within-budget completion of project tasks, including:

- Master Schedules
- Design Schedules
- Bid Schedules
- Construction Schedules
- Commissioning and Start-up Schedules
- Occupancy Schedules
- Initial Resource Planning
- Real-time Project Analysis
- Advisement & Execution
- Project Shifts
- Incorporation of Project Change Orders

What We Do

<i>REA /Claims</i>	<i>Request for equitable adjustment and claim preparation</i>
<i>Scheduling</i>	<i>P6 Certified</i>
<i>Estimating</i>	<i>Bottoms Up, Parametric, Order of Magnitude, Square Ft</i>
<i>Cost Control</i>	<i>Budget forecasting, analysis and setup</i>
<i>Change Management</i>	<i>Track and execute project scope changes</i>
<i>Contract Management</i>	<i>Negotiations and SOW management</i>
<i>Cleared Construction</i>	<i>DoS & DoD construction</i>
<i>O&M</i>	<i>Operation and Maintenance</i>
<i>EPCM</i>	<i>Engineering, Procurement, Construction Management</i>

Prime Universal Group LLC – Capabilities Statement

Estimating: We provide comprehensive and competitive cost estimating services to virtually all sectors of the construction industry. Our team is proficient in services encompassing:

- Proposal Development
- Independent Cost Estimate
- Contract Change Order Estimating
- Construction, Operational Maintenance
- MILCOM, OMA, OPA
- Project Planning

Cost Control: Operating within Government budget constraints in today's economy can be challenging. Our team is proficient in generating cost analysis and budget reports to help you meet cost requirements without sacrificing quality of work. Our cost control methods follow U.S. Government guidelines which are in turn utilized in the commercial sector as a base foundation. Services include

- SOX Compliance Reporting
- Budgetary Forecasting & Analysis
- Interpret Expenditure Trends
- Integration of Change Order Modification
- Earned Value Management
- Operating Within Budget Constraints
- Constant Recommendations for Improvement

Change Management: Change Management is a key element in every project. Unforeseen conditions and value engineering are key factors in the evolution and life cycle of any project. A current, accurate and complete proposal, detailed tracked schedule and accurate cost controls make it an ease to properly execute change management procedures.

Contract Management: We provide contract development and analysis expertise to serve our Commercial Local and Federal client

Prime Universal Group has extensive knowledge in FAR, DFAR, DoD, DoE and DoS contracts both CONUS and OCONUS. Contract negotiations and change management for all sizes of U.S. Government and commercial contracts. Creation of PWS, WBS and contract structures. Procurement analysis and award for subcontractors and vendors.

Cleared Construction: Operating within Government budget constraints in today's economy can be challenging. Our extensive experience in DOS Cleared construction along with the vast knowledge in today's cutting edge project controls and project management allows Prime Universal Group to provide quality work within budget and on schedule. Experience & knowledge includes:

- Full NEC compound supervision to include, NOB, Warehouse, Quarters, Demarcation Facilities, Rec Facilities, Access points and facilities, Landscaping, parking and roadways
- FE/BR – Windows, doors & escape hatch retrofit and new installation
- B.A.S.
- Core Consulting – experts in phenolic, acoustical and FE/BR installations and penetrations
- Specialty door hardware (security hardware)
- R.F. Enclosures
- Sprinkler and Hydrant Systems
- Duct Fabrication & Installation
- Exterior Security to include video, perimeter walls, fencing and CAC facilities
- Electrical & power systems

O&M: Operations and Maintenance of oil & gas camps, military and DoS bases throughout the world. Prime Universal Group has extensive knowledge in the operations and maintenance

Prime Universal Group LLC – Capabilities Statement

sector, providing onsite personnel with the skills to meet customer's needs in quality, time and budget.

EPCM: Engineering, Procurement & Construction Management expertise to serve Commercial, Local and Federal client needs. Prime Universal Group utilizes a planned and detailed approach in executing minor to major projects, both CONUS and OCONUS for DoD, DoE and DoS. Projects are executed safely, on budget and schedule. Prime Universal Group utilizes all industry standards such as CSI and P6 to track and manage the progress of each project.

Project Management: Prime Universal Group utilizes industry standards such as PMIs Project Management Book of Knowledge (PMBOK), Six Sigma and other proven methods to minimize risk and maximize success.

Government Construction: Prime Universal Group's Government Division consist of highly skilled professionals with extensive knowledge in the U.S. Government sector. Our team has predominantly operated in civil unrest areas where project execution can be challenging. Due to our project management experience and operating procedures; all projects have been executed on time, within budget and highly recognized by our client. Projects include:

- Full DoD base construction
- Waste water treatment plants
- Solid waste incinerators
- Highway construction
- Ammunition storage facilities
- International Airport
- US Government Cemeteries
- Education facilities

Commercial Construction: Prime Universal Group's Commercial Division follows the same

bar at a higher level equivalent to government standards. Our internal operational and supporting infrastructure insures projects are executed on budget and schedule. Projects include:

- Full turnkey clinics
- Hotels
- Resorts
- Residential housing complex
- Industrial complex
- Underground parking
- Church's

Oil & Gas: Our Oil & Gas sector is a new department comprised of highly skilled individuals. Heavy civil construction of crude oil production facilities to concrete oil storage tanks and foundations have been constructed and managed by our staff:

Structural:

- Tank foundations & erection
- Truck load racks
- Bulk storage systems

Civil:

- Ditch and berm
- Concrete & earth containment systems
- Site/Civil improvements

Mechanical & Piping:

- Pipelines and gathering systems
- Municipal and fire system HDPE Lines

Logistics: Tailored logistics solutions ensure that your project is staffed with qualified employees. Our extensive database of qualified candidates and established recruiting procedures equip us to hire and train experienced Third Country National (TCN) and Expatriate (Expatriate) professionals for CONUS and OCONUS project sites in nearly any profession.

Past Performance

Project Name: Logistic Civil Augmentation Program (LOGCAP) IV

Prime Contractor: DynCorp International

Location: Alliance, Fort Worth

Contract Value: \$4.6 Billion

Scope: The mission of LOGCAP IV contractors is to manage a variety of life support services on Afghanistan military bases, including base operations and maintenance; military construction; power generation; dining facilities operations; laundry services; morale, welfare and recreation operations, water production, billeting management, sewage and waste management operation of material handling equipment, and firefighting services.

Description of Services: PUG is the industry leader in LOGCAP Change management, Estimating, Proposal Development, Budgeting, Scheduling, Logistics and Systems integration. Prime Universal Group is currently providing Management & Administration (M&A) support in the following areas; auditing support, MILCON claims, Request for Equitable Adjustment (REA), Proposal Basis of Estimate (BoE) development, Project Controls related Information Technology process efficiencies, and assisting in unique task driven requests from the Department of Defense (DoD) LOGCAP IV headquarters at Rock Island.

Our team was directly responsible for capturing over \$45+ million in award fee by solidifying \$800 million for a leading contractor on the LOGCAP IV Afghanistan Project, through the REA and claims process.



“Their expertise, professionalism and dedication to the mission reflect very positively on their organization”

**Rib Tillery
VP – LOGCAP IV**

Prime Universal Group LLC – Capabilities Statement

Project Name: Cedar Hill ISD
Prime Contractor: VLK Architects
Location: Cedar Hill, Texas
Contract Value: \$420k

Scope: Prime Universal Group was contracted to convert two existing classrooms into a state-of-the-art science lab for advanced placement high school students.

Project Name: Cedar Hill ISD
Prime Contractor: VLK Architects
Location: Cedar Hill, Texas
Contract Value: \$1.2 mil

Scope: Prime Universal Group has been contracted to a large maintenance facility into an office building.

Project Name: Rite Aid Clinics
Prime Contractor: Prime Universal
Location: Seattle, Washington
Contract Value: \$2 Million

Scope: Construct 12 clinics throughout the Seattle area within Rite Aid facility. Clinics will be an additions to existing facility.

Description of Services:
Demolition existing walls, floors, ceiling to accommodate new Clinic facility. Provide HVAC, carpentry, plumbing, electrical, IT and fire suppression.

Recognition

Prime Universal has been recognized internationally as an outstanding service provider by both our customers and industry peers. Prime Universal Group maintains full operational focus on all projects by ensuring our personnel are properly trained and certified in all aspects of Project Controls. Foresight and planning are the baseline for success.

Proud Members of:

- Primavera P6 Project Management
Prime Universal Group maintains certifications for the majority of its members in Primavera Professional Project Management
- AACE International
- Department of Veteran Affairs
- South Central Texas Regional Certification Agency
- U.S. Small Business Administration

Differentiators

Small Business Administration (SBA)-certified Service-Disabled Veteran-Owned Small Business (SDVOSB) and Minority Business Enterprise (MBE).	Allows Government customers to fulfill small business requirements while receiving large business quality services.
Experience operating projects worldwide, including Kuwait, UAE, Iraq, Afghanistan and Australia.	Specific expertise operating international project sites and adhering to complex, local requirements.
Support offices located in San Antonio, Texas.	Support offices are strategically poised to provide localized project management support to CONUS and OCONUS (future) project sites.
Contract and U.S. Government contract negotiations.	Positive, collaborative interfaces with prime contractors, subcontracts DCMA and DCAA encourage seamless customer relationships.
Well-versed in Federal Acquisitions Regulations (FAR) and Defense Federal Acquisitions Regulations (DFAR).	Ensures project operations remain compliance with Government regulations.
Knowledgeable in Earned Value Management Systems (EVMS).	A systematic approach to monitoring project progress minimizes risks to performance, schedule and cost.
Proficient in Project/Budget Management.	Clients receive on-time, high-quality services at reasonable costs.
Experienced company leadership with more than 40 years of combined experience in the Government contracting industry.	We can apply proven project management processes to successfully manage and executing work on a variety of Government contracts.
Team members hold current certifications in Primavera P6 Professional Project Management.	Primavera P6 Professional Project Management is recognized as the standard for high-performance project management. The software is designed to handle large-scale, highly sophisticated and multifaceted projects.
Familiar with Local, Federal and Military base regulations and building codes.	Will ensure expeditious project performance due to mitigating risk, delays and liquidated damages. Prompt filing and approval of permits.

Company Information

CAGE: 66XLo
DUNS: 965079424
NAICS: 541611, 541690 – 541990, 611430 - 561110 - 541330 - 921190
POC: Gabriel Hilario, Chief Executive Officer
E-mail: Gabriel.Hilario@PrimeUniversal.com
Phone: (210) 319-3193
Address: 118 Broadway St, Ste 633, San Antonio, TX 78205
Website: PrimeUniversal.com